



**SINCE 2020**

**BUSINESS PROFILE**

**QK RAY**

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Your Perfect Fit for Vision and Style Experience  
the Difference with QK RAY





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# ABOUT US



## Welcome to QK RAY

QK RAY is your go-to destination for high-quality eyewear, offering a seamless blend of retail, e-commerce, and wholesale services. With a focus on delivering exceptional products and customer care, we cater to a wide range of eyewear needs—from prescription glasses to stylish sunglasses, and everything in between.

Our retail shop provides a personalized in-store experience, where our expert staff guide you through selecting the perfect eyewear and offer on-site services such as eye tests and frame adjustments.

For those who prefer the convenience of online shopping, our e-commerce platform, [www.qkray.com.bd](http://www.qkray.com.bd), brings our entire collection to your fingertips, making it easy to explore and purchase eyewear from the comfort of your home.

In addition to serving individual customers, we also operate a warehouse for wholesale, supplying high-quality eyewear to retailers and businesses. Our commitment to quality, affordability, and service makes us a trusted partner in the eyewear industry.

At QK RAY, we're dedicated to enhancing your vision and style, whether you're shopping in-store, online, or partnering with us



## Mission

At QK RAY, our mission is to provide exceptional eyewear solutions that cater to both vision and style. We are dedicated to offering a diverse range of high-quality glasses and sunglasses from leading brands, ensuring that every customer finds eyewear that suits their unique needs. Our commitment is to deliver personalized service, helping our customers make informed choices while providing affordable and stylish options.



## Vision

Our vision is to be the preferred destination for eyewear, recognized for our extensive selection, superior quality, and outstanding customer experience. We aim to continuously expand our offerings, staying ahead of trends and innovations in eyewear. By maintaining strong relationships with top brands and focusing on customer satisfaction, we aspire to make QK RAY a household name for all eyewear needs.

## Our Commitment

At QK RAY, we are committed to delivering a seamless and enjoyable eyewear shopping experience. We offer a carefully curated selection of high-quality glasses and sunglasses from trusted brands, ensuring that every product meets our standards for durability, comfort, and style.

Our focus is on providing personalized service and expert guidance, helping you find the perfect pair of glasses that fits both your vision needs and your style. We believe in offering competitive prices without compromising on quality, making great eyewear accessible to everyone.

**At QK RAY, we are dedicated to helping you see clearly and look your best.**





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## MESSAGE FROM MANAGING DIRECTOR

It is my pleasure to lead a company that is dedicated to providing top-quality eyewear to our customers. At QK RAY, we understand how important it is to have glasses that not only improve your vision but also suit your style.

Whether you visit our retail shop, shop online at [www.qkray.com.bd](http://www.qkray.com.bd), or work with us through our wholesale services, we are here to offer you the best brands, helpful advice, and great service.

We have made it easy for you to find the perfect eyewear, whether you prefer shopping in-store or online. Our warehouse also ensures that other shops can offer high-quality glasses to their customers.

At QK RAY, our goal is to help you see better and look better. Thank you for choosing us. We look forward to serving you.

Best Regards

**A R Bokul Shikder**

Managing Director

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## MESSAGE FROM DIRECTOR

# OUR TEAM

At QK RAY, our Board of Directors comprises a group of experienced professionals dedicated to guiding the strategic direction of our eyewear shop. Their expertise and vision drive our commitment to quality, customer satisfaction, and innovation in the eyewear industry.



**A R Bokul Shikde**  
Founder and Chairman



**Jisaan Ahmed Rana**  
CEO



**Md Ramzan Shikder**  
Director



**Md. Junaid Ahmed John**  
Legal Adviser



**AR Rashed RB**  
Brand Content Creator & Promotion Manager



**Dr. Mustafizur Rahman**  
Dr. Eye Expert



**Mizanur Rahman Sameer**  
Digital Marketing Manager



**Md. Ruhul Amin**  
Head of Marketing & Sales Manager



**Md. Qayyum Ahmed**  
Logistics Manager



**Sajib Ahmed Mollah**  
Inventory & Store Manager



**Mazharul Islam Ratan**  
Optical Expert



## **OUR SERVICES**

At QK RAY, we are committed to providing comprehensive eyewear solutions to meet all your needs. Our services include:



**Eye Tests**



**Frame Adjustments  
and Repairs**



**Wholesale  
Distribution**





## WHAT OUR CUSTOMERS SAY

At QK RAY, customer satisfaction is at the heart of everything we do. We're proud to have earned the trust of countless customers who rely on us for their eyewear needs. But don't just take our word for it—hear from our happy customers! Visit our [facebook.com/qkraybd/reviews](https://www.facebook.com/qkraybd/reviews) to read firsthand experiences with our personalized service, stylish products, and commitment to quality.



**Tanisha Nur Nurnahar** recommends QK RAY.

February 14, 2022 · 🌐

apnader product er quality onek bast



**Sabbir Hossain** recommends QK RAY.

August 17, 2021 · 🌐

...

Their Product is very good, they delivered exactly same quality product they promised. Very well recommended. Will order again 😊 best of luck



**Nafisa Faria Soma**

August 6, 2021 · 🌐

...

apnader products er paten price Bangladesh company the bast sarvic



# BRANDS WE OFFER



Ray-Ban



Oakley



Gucci



Prada



Versace



Persol



Dior



Tom Ford



Maui Jim



Carrera



Fendi



Michael Kors



Mercedes-Benz



Armani Exchange



Burberry





# WHY CHOOSE US?

## WHY CHOOSE US?

**Quality Selection:** At QK RAY, we carefully curate our collection from top brands, ensuring that every pair of glasses meets the highest standards for quality, comfort, and style.

**Diverse Range:** Whether you're looking for prescription glasses, stylish sunglasses, or blue light protection, we offer a wide variety of eyewear options to suit every need and preference.

**Personalized Service:** Our knowledgeable and friendly staff are dedicated to helping you find the perfect eyewear. We provide expert guidance and personalized recommendations to make your shopping experience smooth and enjoyable.

**Affordable Excellence:** We believe that quality eyewear should be accessible to all. That's why we offer competitive pricing on all our products, so you can get the perfect pair of glasses without breaking the bank.

**Customer Satisfaction:** Your satisfaction is our priority. From the moment you step into QK RAY, we are committed to ensuring you leave with eyewear that enhances your vision and complements your style.



# EQUIPMENT LIST

Equipment	Description
<b>Eye Testing Equipment</b>	Advanced machines for comprehensive eye exams and vision assessments.
<b>Optical Coherence Tomography (OCT)</b>	Non-invasive imaging device for detailed analysis of the retina.
<b>Auto-Refractor</b>	Device to measure the prescription for glasses quickly and accurately.
<b>Lens Edging Machine</b>	Equipment used to cut and shape lenses to fit various frames.
<b>Frame Adjusting Tools</b>	Specialized tools for adjusting and fitting eyewear frames for comfort.
<b>Ultrasonic Cleaner</b>	Used for cleaning and sanitizing eyewear and lenses.
<b>Prescription Lens Analyzer</b>	Equipment for verifying and analyzing lens prescriptions.
<b>Blue Light Filter Tester</b>	Device for assessing blue light protection in lenses.
<b>Sunglass UV Tester</b>	Tool for measuring the UV protection level of sunglasses.
<b>Optical Lens Polisher</b>	Equipment for polishing lenses to ensure clarity and smoothness.
<b>Pupilometer</b>	Device used to measure the distance between pupils to ensure accurate lens fitting.
<b>Visual Field Analyzer</b>	Equipment used to assess the peripheral vision and detect potential vision problems.
<b>Slit Lamp</b>	Instrument used to examine the front structures of the eye, including the cornea and lens.
<b>Digital Lensmeter</b>	Device for measuring the prescription of existing lenses with high accuracy.
<b>Frame Inventory System</b>	Software or system for managing and tracking frame stock and inventory.



## OUR BUSINESS



**QK RAY** is dedicated to delivering exceptional eyewear solutions to our valued customers. We pride ourselves on offering a comprehensive selection of high-quality glasses and sunglasses from some of the most prestigious brands in the industry. Our commitment is to provide products that blend style, functionality, and comfort, ensuring that you find the perfect eyewear for every need and occasion.

Our physical store is designed to provide a welcoming and personalized shopping experience. Our knowledgeable staff are always on hand to offer expert advice, assist with frame selection, and ensure that your eyewear fits perfectly. We also offer a range of services, including eye tests, frame adjustments, and repairs, to ensure that you receive the best possible care.

In addition to our in-store services, we operate a convenient e-commerce website at [www.qkray.com.bd](http://www.qkray.com.bd). Our online platform allows you to browse our extensive collection of eyewear from the comfort of your home, access detailed product information, and enjoy a seamless shopping experience. We offer a range of features on our website, including secure payment options and fast delivery, to make your shopping experience as smooth and enjoyable as possible.

Whether you visit us in-store or shop online, QK RAY is committed to providing top-notch products and outstanding customer service. We strive to exceed your expectations and help you find eyewear that not only enhances your vision but also complements your personal style.



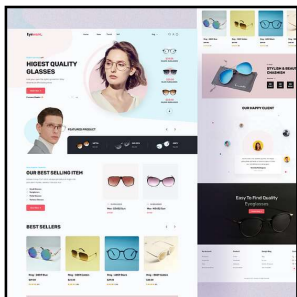
# OUR BUSINESS MODEL

At QK RAY, we operate through a multi-channel business model that caters to the diverse needs of our customers. Our business model consists of the following channels:



**Retail Shop:** Our physical retail shop offers customers a personalized in-store experience where they can browse, try on, and purchase from our wide range of eyewear products. Our expert staff is always on hand to provide assistance and advice to ensure customers find the perfect eyewear.

**Wholesale:** We supply retailers and businesses with high-quality eyewear products in bulk through our dedicated warehouse. This ensures that other retailers can provide top-tier eyewear to their customers while maintaining competitive prices and fast delivery.



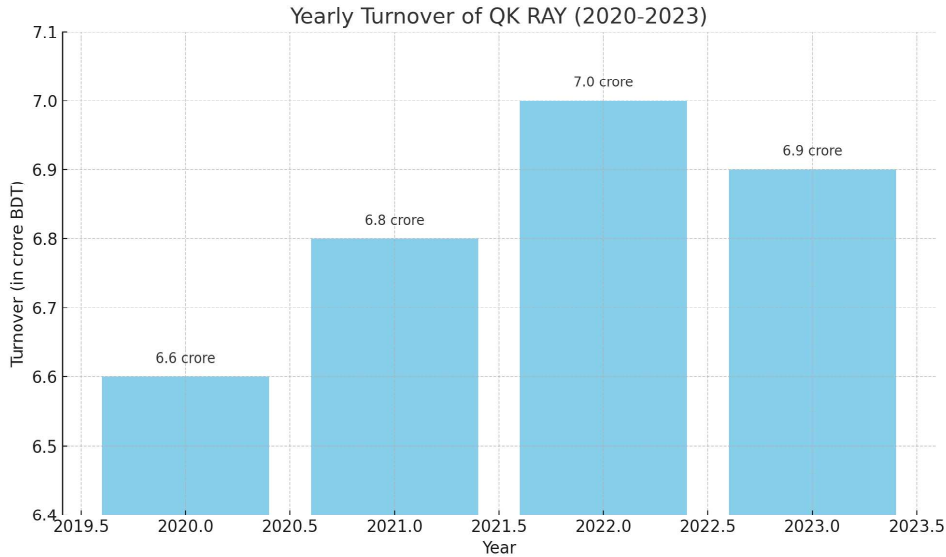
**E-Commerce Website:** Our online platform, [www.qkray.com.bd](http://www.qkray.com.bd), allows customers to conveniently browse and purchase our products from the comfort of their homes. With secure payment options and fast delivery, we bring the QK RAY experience online for ease and convenience.

**Daraz, Evaly, & Amazon:** To make our products even more accessible, we also sell through popular online marketplaces such as Daraz, Evaly, and Amazon. These platforms enable us to reach a wider audience, offering the same high-quality products to customers who prefer shopping through these channels.



# YEARLY TURNOVER

Since 2020, QK RAY has consistently achieved strong financial performance, with an annual turnover ranging between **6.5 to 7 crore BDT**. This steady growth reflects our commitment to quality products, excellent customer service, and the continued trust of our valued customers. We are proud of our progress and remain dedicated to further expanding our business across retail, wholesale, and online channels.



## BANK DETAILS AND PAYMENT INFORMATION

For your convenience, QK RAY offers secure payment options through the following banks:

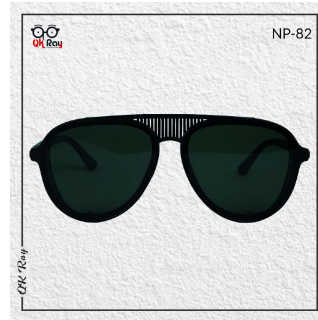
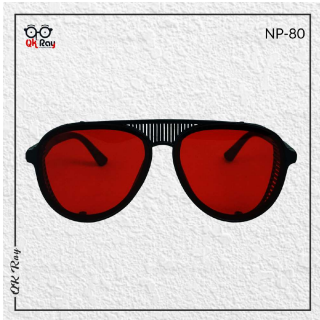
1. United Commercial Bank PLC
2. Shahjalal Islami Bank PLC
3. Dutch-Bangla Bank PLC

We also provide online payment solutions through SSL Commerz, ensuring safe and seamless transactions on our e-commerce platform, [www.qkray.com.bd](http://www.qkray.com.bd).



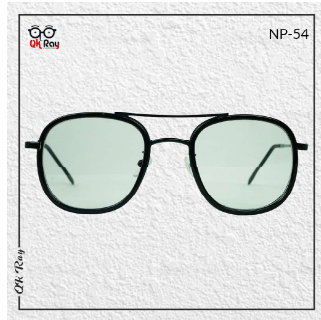
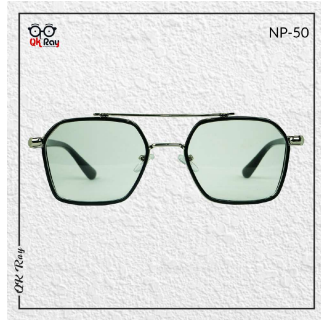
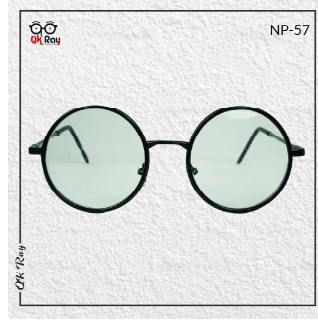
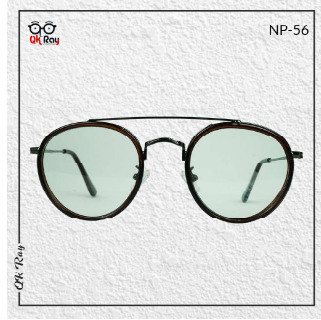
# SOME OF OUR PRODUCTS

Explore a selection of our finest eyewear, showcasing the perfect blend of style, quality, and functionality. From timeless classics to modern designs, our curated collection features frames and lenses that cater to every taste and need. Whether you're looking for prescription glasses, sunglasses, or specialty lenses, QK RAY offers something for everyone. Discover our top brands and find the eyewear that suits your style.





# SOME OF OUR PRODUCTS



# STARTING TRADE LICENCE

বহি নম্বর - খ

73731

গাজীপুর সিটি কর্পোরেশন

রাজস্ব বিভাগ  
গাজীপুর, বাংলাদেশ।

লাইসেন্স ইস্যুর বিবরণ		
ওয়ার্ড নম্বর	ইস্যুর ক্রমিক নম্বর	ইস্যুর তারিখ
৪৭	২০৮	৩০/০২/২০২০



ট্রেড লাইসেন্স  
(TRADE LICENCE)

(সাধারণ)

নং.....

স্থানীয় সরকার (সিটি কর্পোরেশন) আইন, ২০০৯ (২০০৯ সনের ৬০ নং আইন) এর ধারা ৮৪ এর প্রদত্ত ক্ষমতা বলে সরকার প্রণীত সিটি কর্পোরেশন আদর্শ কর তফসিল, ২০১৬ এর ১০ অনুচ্ছেদ অনুযায়ী পেশা, ব্যবসা-বাণিজ্য এবং জীবিকা-বৃত্তির উপর আরোপিত কর আদায়ের লক্ষ্যে নিম্নোবর্ণিত ব্যক্তি/প্রতিষ্ঠানের অনুকূলে অত্র ট্রেড লাইসেন্সটি ইস্যু করা হলো। যার কার্যকরিতার মেয়াদ অত্র ট্রেড লাইসেন্স এর ৪ ও ৫ নং পৃষ্ঠায় উল্লেখিত সময় পর্যন্ত বলবৎ থাকবে।

- ১। মালিকের নাম : শ্রী আব্দুল করিম শিকদার
- ২। পিতা/স্বামীর নাম : শ্রীঃ হাবিব উদ্দিন
- ৩। মাতার নাম : শ্রীমতীঃ আব্বা বেগম
- ৪। মালিকের ঠিকানা :  
বর্তমান বসবাসের ঠিকানা : স্থায়ী/রেজিস্টার্ড ঠিকানা  
হোল্ডিং নং : হোল্ডিং নং/গ্রাম :  
রোড নং : রোড নং/পোস্ট অফিস :  
থানা : থানা :  
গাজীপুর : পোস্ট কোড : জেলা :
- ৫। ব্যবসা প্রতিষ্ঠানের নাম : কিউ কে রে
- ৬। পরিশোধিত মূলধন (লিঃ কোম্পানীর ক্ষেত্রে) : টাকা কিউ কে রে
- ৭। ব্যবসা প্রতিষ্ঠানের ঠিকানা :  
ফোন ও ই-মেইল (যদি থাকে) : আব্দুল করিম সিকদার, টি-১-গাজীপুর
- ৮। ব্যবসার ধরণ : চাকরা ব্যবসা বিক্রয়
- ৯। ট্রেড লাইসেন্স/নবায়ন ফি : ২০০০  
ট্রেড লাইসেন্স বকেয়া ফি : ২০০০  
সাইনবোর্ড কর : ২০০০  
ভ্যাট : ২০০০  
আয়কর : ২০০০  
জরিমানা : ২০০০  
মোট : ২০০০ টাকা (কথায়) দুই হাজার চারশত উল্লিখিত

লাইসেন্সটির নিষ্কট কর উল্লিখিত বকেয়া পাওনা রাশিদ নম্বর ২০০০ তা ৩০/০২/২০২০ এর মাধ্যমে আদায় করা হয়েছে।

মোঃ সোহেল রানা  
লাইসেন্স পরিদর্শক/প্রস্তুতকারী  
গাজীপুর শ্রম-স্বাস্থ্য-সংরক্ষণ-সীল  
অঞ্চল-১ (টলী) গাজীপুর।

এম.এম.এইচ. সূর্য  
রাষ্ট্রকর্মকর্তা/লাইসেন্স কর্মকর্তা  
অধ্যক্ষ/মহা সীল  
গাজীপুর সিটি কর্পোরেশন, গাজীপুর।





Government of the People's Republic of Bangladesh

National Board of Revenue

Taxpayer's Identification Number (TIN) Certificate

**TIN : 648004205863**

This is to Certify that **A. R. BAKUL SAKDER** is a Registered Taxpayer of National Board of Revenue under the jurisdiction of **Taxes Circle-009** , Taxes Zone **Gazipur**.

**Taxpayer's Particulars :**

- 1) Name : **A. R. BAKUL SAKDER**
- 2) Father's Name : **MD. KHOBIR UDDIN**
- 3) Mother's Name : **MST. ABEDA BEGUM**
- 4.a) Current Address : **Vill-Morkun,, P.O-Monno Nagar, Tongi, Gazipur, PO : 1710**
- 4.b) Permanent Address : **Vill-Kaharta,, P.O-Bastoil,, Mirzapur, Tangail, Bangladesh**
- 5) Previous TIN : **Not Applicable**
- 6) Status : **Individual**

Date : December 03, 2020

**Please Note:**

1. A Taxpayer is liable to file the Return of Income under section 75 of the Income Tax Ordinance, 1984.
2. Failure to file Return of Income under section 75 is liable to-
  - (a) Penalty under section 124; and
  - (b) Prosecution under section 164 of the Income Tax Ordinance, 1984.



Deputy Commissioner of Taxes  
Taxes Circle-009  
Taxes Zone Gazipur  
Address : 1/1, Sisir Mension, HafizUddin Bepari Road, BPI  
Gate, Tongi, Gazipru Phone : 9804354

N. B: This is a system generated certificate and requires no manual signature.





**Government of the People's Republic of Bangladesh  
National Board of Revenue**

Mushak-2.3

Customs, Excise and VAT Commissionerate, Dhaka (North)  
Tongi Division

**Value Added Tax Registration Certificate**

This is to certify that the person whose details are given below is registered under Value Added Tax and Supplementary Duty Act, 2012 (Act No. 47 of 2012)

**BIN : 005531673-0102**

Name of the Entity	: QK RAY
Trading Brand Name	: N/A
Old BIN	: N/A
e-TIN	: 648004205863
Address	: Morkun Paschim Para; Tongi PS; Gazipur-1710; Bangladesh
Issue Date	: 03/05/2023
Effective Date	: 05/2023
Type of Ownership	: Proprietorship
Major Area of Economic Activity	: Services, Retail/Wholesale Trading



*This is a system generated certificate and doesn't require any signature*



# INCAM TAX 2020-2024

  
Government of the People's Republic of Bangladesh  
National Board of Revenue  
Income Tax Department.

**Tax payer's Description :**

a) Name	:	A R Bokul Shikder
b) Father/Husband's Name	:	Md. Khobir Uddin
c) Current Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
d) Permanent Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
e) Status	:	Individual.
f) Taxpayers Identification Number (e-T.I.N)	:	648004205863/Circle-09.
g) Business Identification Number (B.I.N.)	:	X

This is to certify that A R Bokul Shikder, Prop: of Q K Ray, is a registered assessee of Taxes Circle-09, Tongi, Taxes Zone-Gazipur. His Income Tax assessment has been completed for the assessment year 2020-2021. ==

  
03.05.2023  
(Ananda Chandra Ghosh)  
Deputy Commissioner of Taxes  
Circle -09, Taxes Zone -Gazipur  
Phone: 9815512.

Dated: 03/05/2023. 

  
Government of the People's Republic of Bangladesh  
National Board of Revenue  
Income Tax Department.

**Tax payer's Description :**

a) Name	:	A R Bokul Shikder
b) Father/Husband's Name	:	Md. Khobir Uddin
c) Current Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
d) Permanent Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
e) Status	:	Individual.
f) Taxpayers Identification Number (e-T.I.N)	:	648004205863/Circle-09
g) Business Identification Number (B.I.N.)	:	X

This is to certify that A R Bokul Shikder, Prop: of Q K Ray, is a registered assessee of Taxes Circle-09, Tongi, Taxes Zone-Gazipur. His Income Tax assessment has been completed for the assessment year 2021-2022. ==

  
03.05.2023  
(Ananda Chandra Ghosh)  
Deputy Commissioner of Taxes  
Circle -09, Taxes Zone -Gazipur  
Phone: 9815512.

Dated: 03/05/2023. 

  
Government of the People's Republic of Bangladesh  
National Board of Revenue  
Income Tax Department.

**Tax payer's Description :**

a) Name	:	A R Bokul Shikder
b) Father/Husband's Name	:	Md. Khobir Uddin
c) Current Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
d) Permanent Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
e) Status	:	Individual.
f) Taxpayers Identification Number (e-T.I.N)	:	648004205863/Circle-09.
g) Business Identification Number (B.I.N.)	:	X

This is to certify that A R Bokul Shikder, Prop: of Q K Ray, is a registered assessee of Taxes Circle-09, Tongi, Taxes Zone-Gazipur. His Income Tax assessment has been completed for the assessment year 2022-2023. ==

  
03.05.2023  
(Ananda Chandra Ghosh)  
Deputy Commissioner of Taxes  
Circle -09, Taxes Zone -Gazipur  
Phone: 9815512.

Dated: 03/05/2023. 

  
Government of the People's Republic of Bangladesh  
National Board of Revenue  
Income Tax Department.

**Tax payer's Description :**

a) Name	:	A R Bokul Shikder
b) Father/Husband's Name	:	Md. Khobir Uddin
c) Current Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
d) Permanent Address	:	Morkun, Monnu Nagar, Tongi, Gazipur.
e) Status	:	Individual.
f) Taxpayers Identification Number (e-T.I.N)	:	648004205863/Circle-09.
g) Business Identification Number (B.I.N.)	:	X

This is to certify that A R Bokul Shikder, Prop: of Q K Ray, is a registered assessee of Taxes Circle-09, Tongi, Taxes Zone-Gazipur. His Income Tax assessment has been completed for the assessment year 2023-2024 U/S IT-180. ==

  
11.07.2023  
(Ananda Chandra Ghosh)  
Deputy Commissioner of Taxes  
Circle -09, Taxes Zone -Gazipur  
Phone: 9815512.

Dated: 11/07/2023. 

# INVESTMENT OPPORTUNITY IN QK RAY

At **QK RAY**, we are continuously growing and expanding in the eyewear industry, driven by a commitment to quality, customer satisfaction, and innovation. We invite interested investors to join us on this exciting journey as we enhance our retail, e-commerce, and wholesale operations.

## Why Invest in QK RAY?

**Proven Financial Success:** Since 2020, QK RAY has maintained an annual turnover of 6.5 to 7 crore BDT. This steady growth reflects our strong market presence and solid business performance.

**Diversified Business Model:** Our multi-channel approach includes a thriving retail shop, a successful e-commerce platform, and a strong wholesale distribution network. This diversification ensures consistent revenue streams and business stability.

**Top Global Brands:** We partner with leading eyewear brands like Oakley, Gucci, Prada, and Versace. Our wide product range and competitive pricing make us a trusted destination for quality eyewear.

**Commitment to Growth:** We are continuously expanding, from enhancing our online presence to exploring new retail locations. Innovation and growth are at the heart of our strategy, creating long-term value for our investors.

## Investment Structure

We are open to various investment models, including:

**Equity Investment:** Share in QK RAY's growth and profitability as a stakeholder in the company.

**Profit-Sharing:** Benefit directly from the success of the business through a profit-sharing agreement, without an ownership stake.

**Strategic Partnerships:** Collaborate with us to accelerate growth, whether through operational support, market expansion, or technological advancements.



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## Benefits for Investors

Investing in QK RAY offers several key benefits:

**Stable and Growing Revenue:** With consistent turnover and multiple revenue streams, QK RAY provides a stable investment opportunity with room for growth.

**Established Market Position:** Our strong presence in the eyewear market and partnerships with top global brands ensure that we remain a preferred choice for consumers.

**Transparency and Communication:** We believe in maintaining open and transparent communication with our investors. Regular updates on business performance, new developments, and financial reports will be provided to keep you informed.

**Access to New Opportunities:** As an investor in QK RAY, you will have access to new business opportunities and expansion plans, enabling you to be part of our ongoing success story.

## How to Get Involved

If you are interested in investing in QK RAY and want to explore how you can become a part of our journey, we would love to hear from you. We are ready to discuss investment opportunities in detail and tailor an investment structure that suits your preferences and goals.

For more information or to schedule a meeting, please contact us at:



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